



## **JAMCO AND MOBILE FORM JOINT MARKETING & DISTRIBUTION ALLIANCE**

Jamco and Mobile are pleased to announce the formation of a joint marketing and distribution alliance. Jamco will be a preferred distributor of Mobile and ECO branded product lines focusing particularly on the self-propelled product lines, while Mobile will focus on distributing Jamco's extensive lines of Chargers, Forged Forks and Used Forklifts.

This exciting union affords both companies the opportunity to capitalize on long established reputations and markets:

- As one of the leading Forklift Wholesalers in North America for 30 years, Jamco has solidified its position in the marketplace by adding a wide range of Forklift Forks and a diverse line of innovative Motive Power Battery Chargers. The Eagletronic Charger line boasts an exclusive MTL digital technology which features cutting edge technology, unmatched energy efficiency and full technical support for customers at a fraction of the cost of their competitors.
- Mobile has been a leading manufacturer and distributor of material handling equipment for over 50 years developing many pallet trucks and stackers that have become industry standards. More recently, the Mobile Class III line of self-propelled ECO Pallet Trucks and Stackers has quickly become one of the most economic, dependable and fastest growing lines in North America. Mobile will soon be introducing its new e-commerce website which will feature thousands of new products in addition to its extensive list of core products.

“This alliance will benefit Mobile and Jamco greatly, but the true winners will be the customers who will be able to source a wide range of quality products through a single distribution network.” said Abbas Jamal, President of Jamco.

Steve Guagliano, President of Mobile added “Our companies are dedicated to providing strategic solutions for all of their material handling requirements while focusing on continued product development, superior customer service and improved supply chain management. These are tough economic times and companies are looking for every possible competitive edge. Combining our efforts provides an expanded product base for both companies. More importantly, it enables our customers, both retail and wholesale, to reap the benefits of combined buying power and consolidated pricing.”

For more information on Jamco International please visit their website at:

[www.jamco1.com](http://www.jamco1.com)

For more information on Mobile Industries Inc. please visit their website at:

[www.mobilept.com](http://www.mobilept.com)

### **Contact information:**

**MOBILE: Phone: 800-527-4612 / 416-279-5370 \* Fax: 905-279-7384 \* E-Mail: [info@mobilept.com](mailto:info@mobilept.com)**

**JAMCO: Phone: 866-848-5400 / 519-653-7979 \* Fax: 519 653-3131 \* E-Mail: [info@jamco1.com](mailto:info@jamco1.com)**